Speaker 1

It. Okay, cool. So 1 December 2023. It is now 09:00 p.m. South african time. Meeting attendees. It's Q and it's Sulaiman. Right. So I'm doing good. In yourself? Sure. I can feel the tiredness, dude.

speaker

Speaker 2

I'm doing good. Right? Thank you for asking, man. I'm a little bit of a problem with my Internet connection, but it should be okay to still uphold the meeting.

speaker

Speaker 1

100%, but I think it will be a quick one anyway, like I said, I don't want to really go too long.

speaker

Speaker 2

Yes.

speaker

Speaker 1

So three points on the agenda. First one being how do we move a business digital? I don't know if you looked a little bit into that, really, or just, how can I say? Like, just got a basic idea because our assignment is kind of based around it. I don't know if you have a basic idea around it yet.

speaker

Speaker 2

Of the business agenda.

speaker

Speaker 1

Yeah. How we move a business over to the digital platform, as they request here.

speaker

Speaker 2

Yes. So I got a little of, well, I got a general idea, maybe an introduction to how you can move a business to digitalization. All right. The most valuable point was basically data entry at this point, because basically the system you're currently running on, which is not digitalized, is based on paper. So you need a team of data entry people to help digitize. You need to choose them that works for your business and what type of business you operate. Since this one is maybe a pet shop grooming service with whatever, maybe it can be service with. Maybe we can relate it to an ecommerce website. If you want to get specific on how to move a business that's an ecommerce, we can start with that, I guess.

speaker

Speaker 1

Yeah, I'm actually with you on that. I honestly think I was thinking in the same direction, really is an ecommerce site will probably be the best way to go about it, considering the pet foods. And like you say, there's a couple of other services that they run. But then I also was also just thinking about as well is, I don't know if this is applicable or not because I was just trying to think in general and just look up in general, how do you get better online prize, I would say, like, even social media, I mean, Instagram's now got shops like a little e commerce site. Facebook's got an e commerce site. We've got many e commerce sites going know, and I think that's just a great way to even just keep going.

speaker

Speaker 1

But I think also we need to think about the fact of, do they also want know, move away from paper money, from cash? And do they want to go digital of that as well? I was thinking in those records as well. What's their invoicing system that they use? How's everything working? How's everything uploaded to the cloud, et cetera, et cetera. So I was thinking along that as well, for moving the business across is to probably find, like, an all in one platform. I mean, I don't know if you've heard of Zoho. Zoho.

speaker

Speaker 2

Yes.

speaker

Speaker 1

I use it for my business. I use Zoho books. Works great. It works absolutely great. So could consider something like that. But I do see, just going through the assessment brief again, the front desk user computer for all sales purposes. So the transactions are recorded digitally. Okay. So they say that transactions are recorded digitally, but is it making use of a system like Zoho where everything is then compiled together and everything is then available digitally and all that sort of thing? I don't know if that's exactly the plan here.

speaker

Speaker 2

But.

speaker

Speaker 1

So, yeah, that was my thought process. Really.

speaker

Speaker 2

That's a wonderful point you made there. I assume it's not. And if we assume it's not, this is a huge risk. That's something we can transfer onto a third party, like you said, such as Zoho or maybe something like PayPal. That way the transactions would be handled by a third party and any risk associated would be handled by them as.

speaker

Speaker 1

Yeah, exactly. I think while we do this assignment, we do need to think in that kind of mindset as well, is to look at everything and say, right, what is the best way to get this done? What is the most secure way to get this done? And actually, ironically enough, today, when I was just. I think I just woke up this morning and it was on my instagram, I actually saw a new IT cybersecurity business that launched called Rubrik. So, like a Rubik's cube, but with a k, but rubric. And how can I say? Not slogan, but the idea behind it. I thought immediately, this has to apply to whatever research we do, because I fully agree with it, is zero trust data storage. So don't trust anyone. And I was like, damn. Damn. That is actually a very fair point.

speaker

Speaker 2

That is a fair point. I wouldn't trust even GDPR related countries. I would definitely always have my data encrypted and whatever I want to do with my data.

speaker

Speaker 1

Exactly. If I had the finances, honestly, probably would love to have my own home server where everything. So you have your router and then the router goes through its own hardware based firewall, not software, hardware based firewall, which then goes and actually set up like a whole system for all traffic incoming and outgoing for the house because it's just more secure that way and you reduce your risk. But anyway, that's my own imagination going wild. Really.

speaker

Speaker 2

Yeah, that works. But then you lose the scalability part which could cut your high availability.

speaker

Speaker 1

Yeah. Fair. All right. But I think in general, I think we do understand what it takes to move a business over online. So then .2 for tonight was to split the workload and almost in a sense have an idea of how to tackle the assignment. So I have an idea, and for faith, you should see I am sharing my screen. There were three questions that were highlighted, right? Could an online presence grow the business by up to 50%? Could changing an international supply chain reduce cost by up to 24%? And could the business lose up to 33% of its existing customers if the business doesn't provide some online features?

speaker

Speaker 1

So what I thought is, first things first, is that each of us takes one of these questions and we go and research it and we go and apply the part one checklist essentially to each of those questions, right?

speaker

Speaker 2

Yeah.

speaker

Speaker 1

And that we have then that we check it out like that. Right. The only thing is, I'm going to say, and I'm going to say this now, is like we must just be careful when we type up our piece on our word count because we have 1000 words as a limit. So we're essentially looking at 333 words each. But we need to then take away for introduction and for conclusion and for anything else when we come back together and see that we might need something extra. So I'm going to say maybe we must look at about maybe 275 to 300 words each. Let's try keep it there. I don't know. Do you have another way of tackling the assignment or an idea you would want to share.

speaker

Speaker 2

That would work since it's three questions, right? Yes, I believe that's a very fair point. However, I think the best way to go about it is two people write and one person tries to connect the two ideas together. But by fixing the. Okay. Oh boy, that's going to be a tough one. Now, wait, that doesn't work.

speaker

Speaker 1

Yeah, because I was about to say we have three questions. Although look, at the end of the day, we have. Let me quickly open a timeline here. I don't know if the calendar will just. No, it's not displaying on the recording, but we have 1234-5678 910 11, 12 13, 14, 15, 16. We have 17 days to finish this, right? So, I think we split this idea into two parts. So just to include your idea, and my idea basically is, let's say the next week, the upcoming week, we do the research for the three questions and we each take a question and we do the research. And by the time of our next meeting, depending on, I mean, if it's like Monday, then I don't expect that we are all ready by Monday.

speaker

Speaker 1

At least we have done some of it and we can show something for it. If we can't show something for it, then we're going to be like, listen, we need to have a chat. Like, have you been doing your work? What's going on? Are you okay? Whatever. But then we take the questions for the next week and we each research those questions to the best of our ability. Get the references, get the in text references done, all of that sort of thing. And we then present it. And then we take another week where then we will split the workload a bit differently then. So we'll have somebody responsible for introduction, somebody responsible for conclusion, and maybe then somebody to merge everything together and change it here and there to then just let it flow properly and all of that sort of thing.

speaker

Speaker 1

And then everybody's different typing styles then can be merged into one.

speaker

Speaker 2

Yeah, that sounds like a great idea.

speaker

Speaker 1

Well, then if you're happy, I'm happy. And then as per our team contract, we can go ahead with that decision. Let me actually make sure that everybody signed the team contract. Well, I think everybody did because I did send it through already. So let me just check. Yeah, no, there we go. Yeah. So that looks all right. Okay. So I'll obviously just upload all of this to what you'll call it. When I say upload all of this, I mean, like the recording. But anyway, we can then put this idea up, basically, and then take it from there. So, yeah, let's do it that way. Let's do it that way. So which question would you like? The one for 50%, the one for 24%, or the one for 33%? So the one's growing the business by 50%.

speaker

Speaker 1

The one is changing to an international supply chain will reduce costs by 24%? Or could the business lose 33% of existing customers if the business doesn't provide some online features? So which one are you scheming for?

speaker

Speaker 2

I would take the 50% one.

speaker

Speaker 1

Right. Then I will take the 33% one.

speaker

Speaker 2

Okay.

speaker

Speaker 1

And then if faith is okay with it, then she can take the 24% for the supply chain. Yeah. Then we do that. Right. Then I think that's the second point. Then the third point on the agenda will be the next meeting. Do you have any ideal days at work for you?

speaker

Speaker 2

I'm okay with any date.

speaker

Speaker 1

All right. And time wise as well. I mean, this is now 07:00 p.m.. Greenwich. Greenwich Meridian time. GMT. Ideally, I would like to say from my side, I would like the meetings earlier. It is late on my side of the world as well.

speaker

Speaker 2

Me too. Me too. Yeah. I'm okay with anything past four GMT.

speaker

Speaker 1

Four GMT. All right, so four GMT. That would be then 05:00 for me. Yeah, that works. All right, so I'm scheming then that we maybe look at a five GMT or six GMT start time for the next meeting. How's that work?

speaker

Speaker 2

Yeah, that sounds great.

speaker

Speaker 1

Okay, so then I think what I'm going to do is like how we did it with our previous group when were doing secure system architecture. I'll just post two dates, like, let's say, next week Monday. Next week Tuesday. Right. And we then just post a poll and we see which one will work better for who. You understand what I'm saying?

speaker

Speaker 2

Yeah.

speaker

Speaker 1

Sweet. Then that sounds good. Then that's actually everything for the meeting tonight. I don't know if there's anything you want to add.

speaker

Speaker 2

No, I think I'm okay from my end. That sounds like. Wonderful plan.

speaker

Speaker 1

All right. All right. Then I think I'm going to stop the record and then. Yeah, no, cool. Then I can upload this to Google Drive and share the link.